



RELATUS
Giving You The Human Advantage

Relationship Networking Program

Get the Human Advantage

Invest in your Social, Soft & Emotional Skills

Secure your seat for the upcoming
Relationship Networking Program - Oct to Dec2019

The Relationship Networking Program was designed from over two decades of real world experience. After all, relationships matter and networks are powerful! Fast becoming the most critical asset, a network does come down to each individual and the way we ultimately engage and conduct ourselves.

Join us for our annual open capability development program. This is your opportunity to refine your social, soft and emotional skills and gain the necessary strategies you need to succeed in our modern working environment.

Only 25 places are available, so secure your place now.

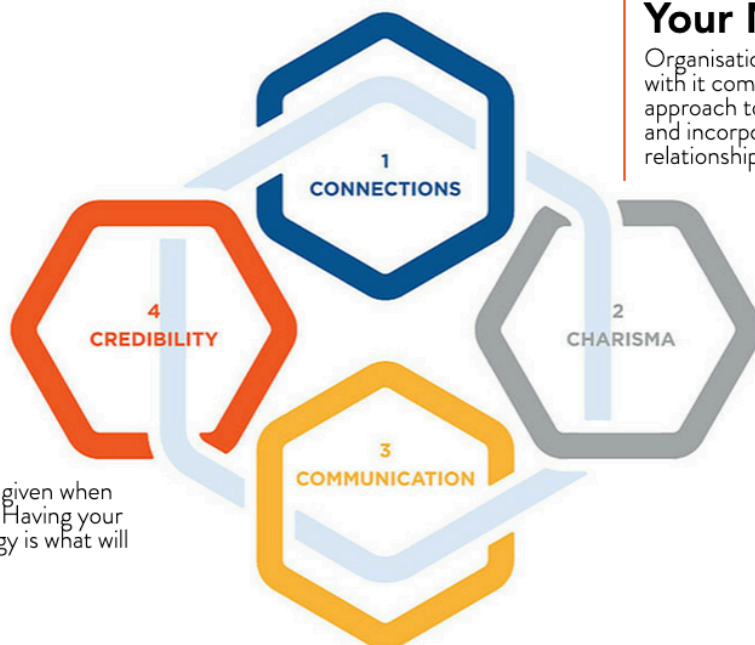
<https://www.relatus.com.au/rnp-individuals>

Your Impact

It's been said it's too late to build a relationship when you need it most. Linking behavioural change with a touchpoint plan will elevate your results and profoundly impact on your influence, reputation and referral rates

Your Influence

Verbal, non-verbal, listening are a given when developing communications skills. Having your own Emotional Intelligence strategy is what will set you apart



Your Network

Organisational hierarchies are flattening and with it comes a team based and networked approach to business. Knowing how to identify and incorporate ALL connections into your relationship strategy is vital to your success

Your Gravitas

How do others perceive you? Learn what you can do to form more positive first impressions, host and be hosted and position yourself so others know how to promote you

Objective

Take charge of your career and gain skills, refine behaviours and work on actions that will help you succeed.

The program will;

- Give you the techniques to network, relate and truly engage effectively (based on psychology, sociology and science)
- Remove reluctance, awkwardness and aversion to representing yourself and your business
- Ensure activity is matched to opportunities (so you stop wasting your time and money out there)
- Help you to develop a personalised relationship networking strategy (and reap the rewards)

Facilitator - Julia Palmer

You will be working directly with Julia, a highly regarded Relational Strategist. Her expertise includes over 20 years of practice and research combined with Advanced Certifications in Neuro-linguistics, Emotional Intelligence (MSCEIT), Performance Consulting, Training and Assessment.

Enrolment & Details

AUD \$885 + GST Includes:

- 1 x 4 hour face-to-face workshop
- 3 x 1 hour group webinars
- Access to actions/ activities on an interactive micro learning app to embed learnings
- Workbook, user license's and all materials included
- Emotional Intelligence Test with 1:1 coaching feedback and your personalised report
- Certificate of completion
- Access to frameworks, further reading articles, videos, etc

Dates:

1. October 15 - Face to Face Workshop (2-6pm)
2. October 29 - Webinar (1-2pm)
3. November 12 - Webinar (1-2pm)
4. November 26 - Webinar (1-2pm)
5. December 11 - Event to celebrate & review (4-6pm)

Venue for Session 1:

Retro Space - 198 Pitt St, Sydney NSW

"As a result of this program I am much more comfortable embracing the human side of networking, so I don't feel guilty or inefficient getting "straight to business". I have gained so much valuable advice from not starting a networking discussion with "what do you do?" to how to truly active listening, but mostly I've loved the reinforcement of the genuine nature required for relationships!"